Technology and professional liability (admitted) on **Connect**

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Hosted by



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The CFC difference:

Errors & omissions



Products & services liability

Full coverage up to policy limit for claims alleging financial loss, bodily injury and **property damage** from tech products or services



Breach of contract

Robust, strong coverage covering financial loss, legal liability and reputational damage stemming from tech-related failures.



Artificial intelligence

CFC's tech policy affords affirmative artificial intelligence coverage for tech services



The CFC difference: Cyber



New coverage

New offering:

Physical goods fraud, theft of client funds, invoice manipulation.



Enhanced coverage

New offering:

Operator error – coverage for unintentional human error resulting in income loss.



Unlimited reinstatements

Any one claim and unlimited aggregate across all cybercrime coverages.



The CFC difference: Cybercrime



Proactive services

Continuous monitoring throughout the policy lifecycle



Cyber extortion

New offering:

Separate insuring clause for cyber extortion, alongside separate limits for all Insuring Clauses



Incident response limit

New offering:

Incident response costs outside the limit



All about the agg...

Insureds only pay **one**deductible across all E&O
and cyber claims

Technology appetite

We love tech businesses....

We write all sectors of including:

- Extremely broad appetite
- No revenue thresholds
- No major declines
- Ability to add GL

\$10m limits available on the tech E&O and cyber \$6m limits available on the GL

Connect: \$3m limits available on the Tech E&O and Cyber / \$5m limits on GL

\$1500 minimum premium for a \$1m Tech E&O and cyber combined policy

Connect minimum premium: \$1k

We love **USA**

Why you should love our team:

20 years worldwide technology underwriting experience

Proactive risk management services, and 24/7 in-house cyber incident response

24h response times, including policy generation

Worldwide coverage as standard, including overseas subsidiaries



What new tech activities will be included?

- **Software:** Custom software development, software as a service, artificial intelligence, chat bots, POS Software, access control software, dating apps, IoT, social media, video game development
- Hardware: Wearable technology, robotics, hardware installation, hardware design
- Services: Technology administration services, telecommunications, ISP, Telecom providers, systems engineers, web development, artificial intelligence, data processing



Admitted professional liability

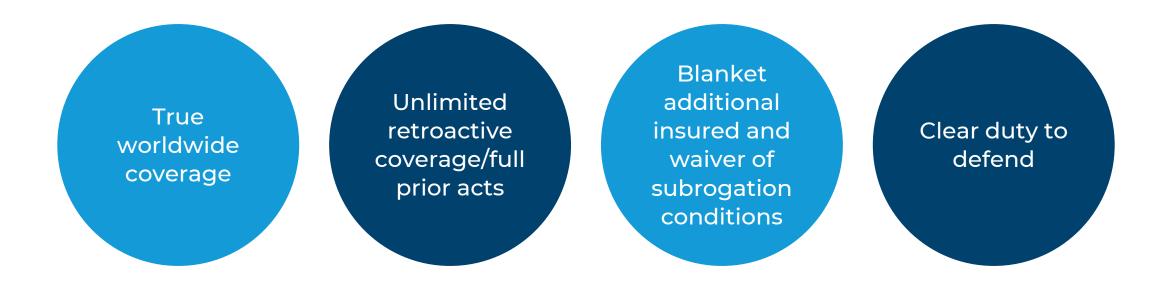
What is **professional liability?**

Who is it for and why do they need it?

- Professional liability, or errors and omissions (E&O) is an insurance product that protects companies against claims made by a client or third party for the negligent performance of professional services.
- Professional services are mainly considered to be white collar roles (however this is not exclusive) such as accountants, management consultants, human resources consultant etc. in essence this is anyone who provides a professional service to a client for a fee.
- E&O is traditionally regarded as a "financial loss" insurance product, as it intends to cover any errors, omissions or oversights in services performed to a client, which would have caused a financial loss. As opposed to a general liability product which would respond to claims of a bodily injury or property damage nature.
- E&O policies provide protection for the insured with regards to legal fees, court costs and awarded financial damages.



Key features of the CFC admitted policy





Breaking down the coverage

Errors and omissions

Sub-contractor vicarious liability

Breach of contract

Payment of withheld fees



Breaking down the coverage

Loss mitigation

Reimbursement of costs to rectify an error or omission that may result in a claim

Court attendance costs

Reimbursement of costs incurred to attend any court **hearing** in connection with a claim

Reputation & brand protection

Reimbursement of costs of the services of a PR consultancy to mitigate damage to brand as a result of a claim



Target appetite

| Category | Details |
|-----------------------|--|
| Target appetite | Clients considered "miscellaneous" – not traditional professions like architects, engineers, lawyers, insurance brokers, or real estate. |
| Consultants | Management, relocation, environmental, public relations, market research, HR, and more. |
| Miscellaneous classes | Resume writing services, event promoters, videographers, modeling agents, translators, sports coaching, tutoring, life coaching. |
| Allied health classes | Speech therapists, nutritionists, phlebotomists, acupuncturists, hypnotherapists, holistic medicine. |
| Technology | Hardware, software, consulting, resale. |
| Revenue requirement | Risks with revenues under \$25M. |
| Filing status | Currently filed in 40 states; more in progress. |
| Non-admitted basis | Risks outside admitted appetite can be considered on a non-admitted basis. |
| Ideal use case | Programs, associations, or brokers with books of small MPL seeking a robust, quick, and easy solution for placing business. |



A broker trading portal built for the future



Connect is the fastest and simplest way to transact business with CFC.



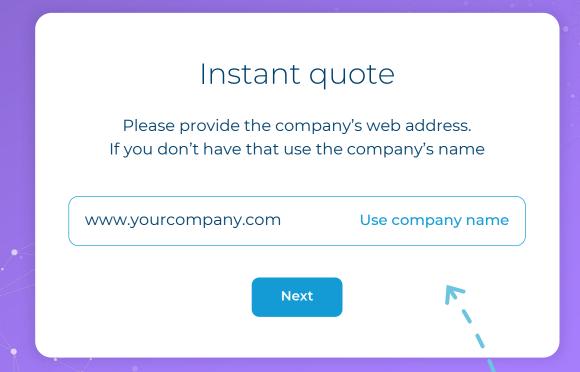
Single question quoting with just a web address



Broker self-service adjust limits and deductibles as needed



Quote and bind multiple products in one go





Excellence in Technology

British Insurance Technology Awards 2024

Multiple products in one go



Generate quotes for multiple products at once in a single view

Technology

- Cybercrime
- Cyber incident response
- Cyber liability
- Cyber proactive services
- Extortion
- General liability
- Professional liability
- System damage & business interruption

Professional liability (admitted)

- Breach of contract
- Errors & omissions
- Payment of withheld fees & loss mitigation
- Sub-contractor vicarious liability

Cyber Proactive Response

- Cybercrime
- Cyber incident response
- Cyber liability
- Cyber proactive services
- Extortion
- Media liability
- System damage & business interruption

Cyber (admitted)

- Cybercrime
- Cyber incident response
- Cyber liability
- Cyber proactive services
- Extortion
- Media liability
- System damage & business interruption
- Tech F&O extension for technology companies

Watch demo video



Questions?

Thank you!

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