

# How to trade with CFC

We're proud to offer our Australian brokers a diverse range of products, easily accessible through our dedicated trading teams in both Australia and the UK.

Depending on the product and team you trade with, there may be some differences in trading and tax implications. To help you navigate these differences, we've created a flowchart to help guide you through.

# Trading with CFC Australia and CFC UK

#### CFC Australia products

Accident and Health

Casualty

Commercial Legal Protection

Financial Lines

Transaction Liability

Generate digitally tradeable products: Solution ONE, IT, Corporate Travel, IPA & Casualty (Manufacturing)

#### CFC UK products

Carbon

Cyber 4

Financial Institutions

Fintech

Healthcare

Intellectual Property

Kidnap and Ransom

Life Science

Management Liability <sup>a</sup>

Media and Entertainment

Product Recall

Professional Liability\*

Property and Casualty\*\*

Terrorism

Technology<sup>a</sup>

### Underwritten by CFC Australia (previously Solution Underwriting)

#### Taxes and levies

All included in quotes and invoices.

#### Invoices and payments

Invoices will be issued by, and payments should be made to, CFC Underwriting Pty Ltd (CFC Australia).

### Underwritten by CFC UK but placed via CFC Australia

#### Commission

CFC Australia receives commission for its placing services.

#### Taxes and levies

All included in quotes and invoices.

#### Invoices and payments

Invoices will be issued by, and payments should be made to, CFC Underwriting Pty Ltd (CFC Australia).

### Underwritten by CFC UK

#### Taxes and levies

Not included in the quoted or invoiced amounts. It is the responsibility of the broker to calculate and pay applicable state taxes and levies to the relevant regulatory authorities.

Non-Resident Insurer Tax (NRIT) is included on quotes and invoices. Once registered, brokers must deduct the NRIT amount from the premium and remit it to the Australian Tax Office (ATO).

#### Invoices and payments

Invoices will be issued by, and payments should be made to, CFC Underwriting Limited (CFC UK).

<sup>△</sup> Digitally tradable via CFC's Connect portal.

<sup>\*</sup>Also written locally as Financial Lines

<sup>\*\*</sup>Also written locally as Casualty.

# Where to submit an enquiry

If you know which product you want to send a new submission for, you can find the team <u>here</u>. For any other enquiries, please email <u>enquiries.au@cfc.com</u>.

### Broker responsibilities

To ensure compliance with regulations when trading with the CFC Group, brokers are expected to be familiar with the following:

- Regulatory requirements: Be aware of any registration or filing obligations (e.g. relating to Non-Resident Insurer Tax, Stamp Duty and Emergency Services Levy).
- Tax obligations: Understand who is responsible for calculating and paying applicable taxes and levies.
- Payment instructions: Where payments should be directed to; CFC Underwriting Pty Ltd (CFC Australia) or CFC Underwriting Limited (CFC UK).
- Relevant disclosures: Disclose the underwriting entity, applicable tax implications, and any conditions that may affect the policyholder's coverage or obligations.

# Frequently asked questions

1 How do I know which entity is underwriting the product?

You can refer to the flowchart above. If you are still unsure, reach out to your local underwriter.

(2) How do I know if I have an invoice from CFC Australia or CFC UK?

Check the entity name listed on the quote or invoice:

- If the entity name is CFC Underwriting Pty Ltd, you are trading with CFC Australia
- If the entity name is CFC Underwriting Limited, you are trading with CFC UK
- (3) Can I deal with the local team for a CFC UK product?

Yes, if you would prefer to deal with a local underwriter, you can request this. The local underwriter can place the product for you with the relevant CFC UK team. Please be aware that this may impact your tax obligations and/or commission payments, as shown on the flowchart above.

(4) How do I know if I need to calculate and add taxes to my quotes and invoices for clients?

If you are working directly with a CFC UK-based underwriter, then you will need to calculate and add the applicable taxes yourself in your quote or invoice to the client. For more information, please refer to the flowchart above. If you are still unsure, reach out to <a href="mailto:accounts.au@cfc.com">accounts.au@cfc.com</a>.

(5) How do I calculate state taxes and levies?

You can find guidance on calculating state taxes and levies on relevant state government websites. Our local team can also help answer any questions you may have. Brokers are responsible for ensuring accuracy.

(6) Do I need to register for Non-Resident Insurer Tax (NRIT)?

If you're placing business with CFC UK, you may need to register for NRIT, depending on your jurisdiction. Find out more information via government resources <u>here</u>.

(7) If I deal directly with CFC UK, will I need a UK bank account?

No, generally international payments to CFC UK can be issued from Australian bank accounts.

(8) What if I trade through CFC's Connect portal?

The Connect portal is a CFC UK digital platform and is considered to be underwritten in the UK. NRIT must be deducted and paid to the ATO. Applicable state taxes and levies must also be calculated and paid to the relevant local regulatory authorities.

For general enquiries, please email <a href="mailto:enquiries.au@cfc.com">enquiries.au@cfc.com</a>.
For CFC Australia accounts, please email <a href="mailto:accounts.au@cfc.com">accounts.au@cfc.com</a>.

Limitations and Disclaimer: The information contained herein are for information purposes only and is not intended to be or constitute as financial and/or tax advice. You will not be entitled to rely on this information. Although CFC UK and CFC Australia (collectively ("CFC") believe the information is accurate in all material respect. CFC does not make any representation or warranty, either express or implied, as to the accuracy, completeness, reliability, fairness or correctness of the information, opinions and conclusions contained in this communication. To the maximum extent permitted by applicable law, CFC does not accept any liability, including, without limitation, any liability arising out of fault or negligence for any loss arising from the use of the information contained in this communication.

"Local" or "Locally" refers to the jurisdiction in which Underwriting, Placement or servicing of the risk occurs, for the purposes of this document. "Local" to Australia means activity undertaken by CFC Underwriting Py Ltd including invoicing, placement, and underwriter interaction. "Local" to UK refers to products underwriten by CFC Underwriting Limited or accessed via CFC"s Connect Platform. Brokers should be aware that "Local" placement may affect tax obligations, invoicing entity, and regulatory reporting responsibilities.